

### Bank Holding Company Performance Report March 31, 2022—FR BHCPR

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HAWAIIAN ELECTRIC INDUSTRIES, INC.

construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. In this report, all references to "bank holding company(ies)" are inclusive of "savings and loan holding company(ies)" unless otherwise noted. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

RSSD Number: 3842957

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#### **Summary Ratios**

BHC Name

	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Average assets (\$000)	15,898,150	15,065,249	15,512,873	14,252,503	13,429,867
Net income (\$000)	69,167	64,358	246,166	197,824	217,882
Number of BHCs in peer group					

	BHC	Peer # 9	Pct												
Earnings and Profitability: Percent of Average Assets									•						
Net interest income (tax equivalent)	0.88			0.89			0.93			1.03			1.18		
+ Non-interest income	18.55			15.59			16.89			16.46			19.61		
- Overhead expense	17.32			14.60			15.99			15.52			18.61		
- Provision for credit losses	-0.08			-0.22			-0.17			0.35			0.17		
+ Securities gains (losses)	0			0.01			0			0.07			0		
+ Other tax equivalent adjustments	0			0			0			0			0		
= Pretax net operating income (tax equivalent)	2.19			2.12			1.99			1.68			2.01		
Net operating income	1.74			1.71			1.59			1.39			1.62		
Net income	1.74			1.71			1.59			1.39			1.62		
Net income (Subchapter S adjusted)															
Percent of Average Earning Assets															
Interest income (tax equivalent)	2.84			3.03			2.99			3.46			4.16		
Interest expense	1.20			1.30			1.23			1.41			1.70		
Net interest income (tax equivalent)	1.64			1.73			1.76			2.06			2.46		
Losses, Allowance, and Past Due + Nonaccrual															
Net loan and lease losses / Average loans and leases	0.01			0.18			0.07			0.40			0.45		
Earnings coverage of net loan and lease losses (X)	533.62			30.63			77.50			13.48			13.17		
Allowance for loan and lease losses / Total loans and leases not held-for-sale	1.30			1.73			1.36			1.90			1.04		
Allowance for loan and lease losses / Total loans and leases	1.29			1.72			1.36			1.89			1.04		
Nonaccrual loans and leases + OREO / Total loans and leases + OREO $\dots$	0.72			1.01			0.86			0.88			0.58		
30–89 days past due loans and leases / Total loans and leases	0.09			0.16			0.11			0.19			0.21		
Liquidity and Funding															
Net noncore funding dependence	29.05			30.49			28.50			30.77			38.20		
Net short-term noncore funding dependence	3.93			2.11			2.71			2.51			8.38		
Net loans and leases / Total assets	32.22			34.13			32.55			35.06			36.96		
Capitalization															
Tier 1 leverage ratio	0			0			0			0			0		
Holding company equity capital / Total assets	14.48			15.11			15.11			15.58			16.59		
Total equity capital (including minority interest) / Total assets	14.48			15.11			15.11			15.58			16.59		
Common equity tier 1 capital / Total risk-weighted assets															
Net loans and leases / Equity capital (X)	2.22			2.26			2.15			2.25			2.23		
Cash dividends / Net income	55.37			57.73			60.38			72.84			64.01		
Cash dividends / Net income (Subchapter S adjusted)															
Growth Rates															
Assets	3.58			10.90			5.46			9.16			4.89		
Equity capital	-0.76			1.97			2.28			2.51			5.46		
Net loans and leases	-2.22			2.34			-2.10			3.56			6		
Noncore funding	2.07			-3.06			3.85			-4.21			8.70		
Parent Company Ratios															
Short-term debt / Equity capital	11.52			4.32			8.53			3.40			4.24		
Long-term debt / Equity capital	15.13	1		19.17			16.67			19.21			17.50		
Equity investment in subsidiaries / Equity capital	127.91	1		124.54			126.55			123.80			121.12		
Cash from ops + noncash items + op expense / Op expense + dividends	104.35	1		81.17			107.78			98.51			101.37		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

HONOLULU, HI

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#### **Income Statement—Revenues and Expenses**

						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Interest and fees on loans	46,267	50,170	199,766	215,131	234,868	-7.78	-9.40
Income from lease financing receivables	0	0	0	0	0		
Fully taxable income on loans and leases	46,004	50,094	199,090	214,809	234,636	-8.16	-9.92
Tax-exempt income on loans and leases.	263	76	676	322	232	246.05	
Estimated tax benefit on income on loans and leases	17	13	65	59	51	26.60	
Income on loans and leases (tax equivalent)	46,284	50,183	199,831	215,190	234,919	-7.77	-9.37
Investment interest income (tax equivalent)	13,849	8,606	43,081	30,113	32,488	60.93	103.70
Interest on balances due from depository institutions	66	12	93	241	320	450.00	-64.71
Interest income on other earning assets.	247	179	924	431	652	37.99	-62.06
Total interest income (tax equivalent)	60,446	58,980	243,929	245,975	268,379	2.49	2.96
Interest on time deposits of \$250K or more	118	229	744	2,700	6,752	-48.47	-71.22
Interest on time deposits < \$250K	524	948	3,061	5,244	5,923	-44.73	-56.94
Interest on foreign office deposits	0	0	0	0	0		
Interest on other deposits	382	446	1,654	3,588	5,056	-14.35	-46.80
Interest on other borrowings and trading liabilities	24,433	23,696	94,536	88,276	91,861	3.11	20.41
Interest on subordinated debt and mandatory convertible securities	0	0	0	0	0		
Total interest expense.	25,457	25,319	99,995	99,808	109,592	0.55	12.46
Net interest income (tax equivalent)	34,989	33,661	143,934	146,167	158,787	3.95	-3.00
Non-interest income	737,112	587,100	2,620,041	2,345,794	2,633,508	25.55	37.43
Adjusted operating income (tax equivalent)	772,101	620,761	2,763,975	2,491,961	2,792,295	24.38	34.88
Overhead expense	688,335	549,963	2,481,253	2,212,501	2,499,663	25.16	33.05
Provision for credit losses	-3,263	-8,435	-25,825	49,811	23,480		
Securities gains (losses)	0	528	528	9,275	653	-100.00	
Other tax equivalent adjustments	0	0	0	0	0		
Pretax net operating income (tax equivalent)	87,029	79,761	309,075	238,924	269,805	9.11	70.10
Applicable income taxes	17,840	15,365	62,807	40,910	51,637	16.11	5.46
Tax equivalent adjustments	22	38	102	190	286	-42.11	-58.49
Applicable income taxes (tax equivalent)	17,862	15,403	62,909	41,100	51,923	15.96	5.26
Minority interest	0	0	0	0	0		
Net income before discontinued operations, net of minority interest	69,167	64,358	246,166	197,824	217,882	7.47	102.28
Discontinued operations, net of applicable income taxes	0	0	0	0	0		
Net income attributable to holding company	69,167	64,358	246,166	197,824	217,882	7.47	102.28
Memoranda	1						
Net income - holding company and noncontrolling (minority) interest	69,167	64,358	246,166	197,824	217,882	7.47	102.28
Investment securities income (tax equivalent)	13,849	8,606	43,081	30,113	32,488	60.93	103.70
US Treasury and agency securities (excluding mortgage-backed securities)	569	299	1,770	1,921	2,811	90.30	-39.34
Mortgage-backed securities	12,976	7,902	40,064	26,148	26,719	64.21	127.21
All other securities	304	405	1,247	2,044	2,958	-24.84	102.82
Cash dividends declared	38,301	37,156	148,643	144,096	139,463	3.08	13.61
Common	38,301	37,156	148,643	144,096	139,463	3.08	13.61
Preferred	0	0	0	0	0		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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**Relative Income Statement and Margin Analysis** 

		3/31/2022		0′	3/31/2021		11	2/31/2021		1.	2/31/2020		1	2/31/2019	
		Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct
Description Acceptance	BHC	Peer# 9	PCI	ВПС	Peer# 9	PCI	BHC	Peer# 9	PCI	ВПС	Peer# 9	PCt	BHC	Peer# 9	PCI
Percent of Average Assets	4.50	1		4.57		-	4.57	1	ı	4.70	1	1		1	
Interest income (tax equivalent)	1.52	_		1.57			1.57			1.73	+		2		—
Less: Interest expense	0.64			0.67			0.64			0.70	+		0.82	_	—
Equals: Net interest income (tax equivalent)	0.88			0.89			0.93			1.03			1.18		<u> </u>
Plus: Non-interest income	18.55			15.59			16.89			16.46			19.61		<u> </u>
Equals: adjusted operating income (tax equivalent)	19.43			16.48			17.82			17.48			20.79		1
Less: Overhead expense	17.32			14.60			15.99			15.52			18.61		ļ
Less: Provision for credit losses	-0.08	_		-0.22			-0.17			0.35			0.17		1
Plus: Realized gains (losses) on held-to-maturities securities	0			0			0			0			0		
Plus: Realized gains (losses) on available-for-sale securities	0			0.01			0			0.07			0		
Plus: other tax equivalent adjustments	0			0			0			0			0		
Equals: Pretax net operating income (tax equivalent)	2.19			2.12			1.99			1.68			2.01		
Less: Applicable income taxes (tax equivalent)	0.45			0.41			0.41			0.29			0.39		
Less: Minority interest	0			0			0			0			0		
Equals: Net operating income	1.74			1.71			1.59			1.39			1.62		
Plus: Net extraordinary items.	0			0			0			0			0		
Equals: Net income	1.74			1.71			1.59			1.39			1.62		
Memo: Net income (last four quarters)	1.60			1.57			1.59			1.39			1.62		
Net income–BHC and noncontrolling (minority) interest	1.74			1.71			1.59			1.39			1.62		
Marrin Analysia															
Margin Analysis	53.55	1		51.66			52.59	1		49.82	1		47.98	1	
Average earning assets / Average assets	48.61			48.03			47.87	-		48.27	1		48.80		<del>                                     </del>
Average interest-bearing funds / Average assets	2.84			3.03			2.99	-		3.46	1		4.16		
Interest income (tax equivalent) / Average earning assets	1.20									1.41	+		1.70	_	
Interest expense / Average earning assets	1.64			1.30			1.23			2.06				_	-
Net interest income (tax equivalent) / Average earning assets	1.04			1.73			1.76			2.06			2.46		
Yield or Cost		1			1			1			1			1	
Total loans and leases (tax equivalent)	3.58	_		3.76			3.81			4.01			4.71		1
Interest-bearing bank balances	0.17			0.04			0.08			0.22			1.16		ļ
Federal funds sold and reverse repos															ļ
Trading assets															
Total earning assets	2.84			3.03			2.99			3.46			4.16		
Investment securities (tax equivalent)	1.73			1.43			1.51			1.90			2.26		
US Treasury and agency securities (excluding mortgage-backed securities)	1.34			2.14			1.50			2.33			2.18		
Mortgage-backed securities	1.66			1.25			1.44			1.64			2.21		
All other securities	2.04			3.58			2.72			3.15			3.87		
Interest-bearing deposits	0.05	1		0.09			0.07			0.17			0.30	1	
Time deposits of \$250K or more	0.59			0.79			0.73	1		1.34			2.10		
Time deposits < \$250K	0.64			0.91			0.80			1.13			1.23	_	
Other domestic deposits	0.03			0.04			0.04			0.09			0.14	_	
Foreign deposits	3.00			3.31			3.31			2.00			0.11		
Federal funds purchased and repos.	0.02			0.02			0.02			0.41			0.96		
Other borrowed funds and trading liabilities	3.77			3.80			3.73	<del> </del>		3.74	1	<del>     </del>	4.13	_	<del>                                     </del>
	1.32			1.40			1.35	+		1.45	+		1.67	_	<del>                                     </del>
All interest-bearing funds	1.32			1.40			1.30	1		1.45	1	1 1	1.07	1	1

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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#### **Non-interest Income and Expenses**

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Non-interest Income and Expenses					
Total non-interest income	737,112	587,100	2,620,041	2,345,794	2,633,508
Fiduciary activities income	0	0	0	0	0
Service charges on deposit accounts - domestic	5,412	4,558	19,755	17,942	23,623
Trading revenue	0	0	0	0	0
Investment banking fees and commissions	2,560	2,275	8,063	5,609	5,856
Insurance activities revenue	158	167	707	772	651
Venture capital revenue	0	0	0	0	0
Net servicing fees	273	30	289	-788	1,050
Net securitization income	0	0	0	0	Ó
Net gains (losses) on sales of loans, OREO, other assets	2,092	4,610	10,017	24,828	16,140
Other non-interest income	726,617	575,460	2,581,210	2,297,431	2,586,188
Total overhead expenses	688,335	549,963	2,481,253	2,212,501	2,499,663
Personnel expense.	83,251	85,830	323,455	293,791	279,966
Net occupancy expense.	109,881	103,083	420,644	423,216	424,430
Goodwill impairment losses	0	0	0	423,210	424,430
•	0	0	0	0	
Amortization expenses and impairment loss (other intangible assets)	495,203	361,050	1,737,154	1,495,494	1,795,267
Other operating expenses.		,	, ,		
Fee income on mutual funds and annuities	2,154	2,022	6,783	4,805	5,303
Memoranda					
Assets under management in proprietary mutual funds and annuities	0	0	0	0	(
Number of equivalent employees	3,569	3,656	3,606	3,702	3,842
Average personnel expense per employee	23.33	23.48	89.70	79.36	72.89
Average assets per employee	4,454.51	4,120.69	4,301.96	3,849.95	3,496.45
Analysis Ratios	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct
Mutual fund fee income / Non-interest income	0.29	0.34	0.26	0.20	0.20
Overhead expenses / Net Interest Income + non-interest income	89.15	88.60	89.77	88.79	89.53
Percent of Average Assets					
Total overhead expense	17.32	14.60	15.99	15.52	18.61
Personnel expense.	2.09	2.28	2.09	2.06	2.08
Net occupancy expense.	2.76	2.74	2.71	2.97	3.16
Other operating expenses.	12.46	9.59	11.20	10.49	13.37
Overhead less non-interest income	-1.23	-0.99	-0.89	-0.94	-1
	-1.20	-0.99	-0.09	-0.34	-1
Percent of Adjusted Operating Income (Tax Equivalent)					
Total overhead expense	89.15	88.59	89.77	88.79	89.52
Personnel expense	10.78	13.83	11.70	11.79	10.03
Net occupancy expense	14.23	10.01	15 22	16.98	15.20
		16.61	15.22		
Other operating expenses	64.14	58.16	62.85	60.01	64.29
Other operating expenses					
' ' '	64.14 95.47 0	58.16	62.85	60.01	64.29 94.31 0
Total non-interest income	64.14 95.47	58.16 94.58	62.85 94.79	60.01 94.13	64.29 94.31
Total non-interest income	64.14 95.47 0	58.16 94.58 0	62.85 94.79 0	60.01 94.13 0	64.29 94.31 0
Total non-interest income	64.14 95.47 0 0.70	58.16 94.58 0 0.73	62.85 94.79 0 0.71	60.01 94.13 0 0.72	64.29 94.31 0 0.85
Total non-interest income	64.14 95.47 0 0.70 0	58.16 94.58 0 0.73 0	62.85 94.79 0 0.71	60.01 94.13 0 0.72 0	64.29 94.31 0 0.85
Total non-interest income	64.14 95.47 0 0.70 0 0.33	58.16 94.58 0 0.73 0 0.37	62.85 94.79 0 0.71 0 0.29	60.01 94.13 0 0.72 0 0.23	64.29 94.31 0 0.85 0
Total non-interest income  Fiduciary activities income  Service charges on domestic deposit accounts  Trading revenue.  Investment banking fees and commissions.  Insurance activities revenue.	64.14 95.47 0 0.70 0 0.33 0.02	58.16 94.58 0 0.73 0 0.37 0.03	62.85 94.79 0 0.71 0 0.29 0.03	60.01 94.13 0 0.72 0 0.23 0.03	64.29 94.31 0 0.85 0 0.21 0.02
Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue	64.14 95.47 0 0.70 0 0.33 0.02 0	58.16 94.58 0 0.73 0 0.37 0.03 0	62.85 94.79 0 0.71 0 0.29 0.03 0	60.01 94.13 0 0.72 0 0.23 0.03 0	64.29 94.31 0 0.85 0 0.21 0.02
Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue Net servicing fees Net securitization income	64.14 95.47 0 0.70 0 0.33 0.02 0 0.04	58.16 94.58 0 0.73 0 0.37 0.03 0 0	62.85 94.79 0 0.71 0 0.29 0.03 0 0.01	60.01 94.13 0 0.72 0 0.23 0.03 0 -0.03	64.29 94.31 0 0.85 0 0.21 0.02 0 0.04
Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue Net servicing fees Net securitization income Net gain (loss) - sales of loans, OREO, and other assets	64.14 95.47 0 0.70 0 0.33 0.02 0 0.04 0	58.16 94.58 0 0.73 0 0.37 0.03 0 0	62.85 94.79 0 0.71 0 0.29 0.03 0 0.01 0 0.36	60.01 94.13 0 0.72 0 0.23 0.03 0 -0.03 0	64.29 94.31 0 0.85 0 0.21 0.02 0 0.04 0 0.58
Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue Net servicing fees Net securitization income	64.14 95.47 0 0.70 0 0.33 0.02 0 0.04	58.16 94.58 0 0.73 0 0.37 0.03 0 0 0 0 0	62.85 94.79 0 0.71 0 0.29 0.03 0 0.01	60.01 94.13 0 0.72 0 0.23 0.03 0 -0.03	64.29 94.31 0 0.85 0 0.21 0.02 0 0.04

19.31

20.35

17.20

Applicable income tax + TE / Pretax net operating income + TE .....

20.52

19.24

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# BHC Name Assets

Total assets         15,908,429         15,358,673         15,822,637         15,004,007         13,745,251         3.58         26.83           Quarterly average assets         15,898,150         15,065,249         15,826,221         14,663,204         13,577,349         5.53         27.34	Г						Porcont	Change
Real nation forms	Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2010		
Commons of individuals								
Lance to individuals.				1- 1				
Lanes to depository institutions and acceptances of other banks.   0   0   0   0   0   0   0   0   0			,	,		,		
Aproclures learns  190   130   160   130   3,308   48,46   97.17  One Learns and leases.  150   14   65,511   60,008   46,620   52,822   54,63   61,22  Learns and leases, red of unearrich frome  13,309   27,642   13,356   17,700   6,374   36,70   164,26   36,50   12,26   13,36   12,26   13,36   17,700   6,374   36,70   164,26   36,50   12,26   13,36   13,36   13,3			,	,	,	,	-22.00	-55.00
Combine comment comment   68,000   68							18 16	-07 17
Less: Unersamed income	· ·					,		
Loans and Isases, not of unearred income					,	,		
Less: Allowance for loan and lesse fesses			,	,		,		
Net laans and leases	· · · · · · · · · · · · · · · · · · ·		, ,					
Debt securities that reprine or mature in over 1 year   3.075.562   2.532.579   3.030.070   2.131.216   1.291.796   21.43   159.75			,		,	,		
Mutual funds and equity securities		-, -,	-/ /	-,,				
Subbatel	· · · · · · · · · · · · · · · · · · ·						21.43	159.75
Interest-bearing bank balances   155,283   110,389   151,183   114,388   46,631   40,69   60,03   Debt securities that reprise or mature within 1 year   63,173   67,724   66,818   66,148   80,481   6,72   40,46   Todal earning assets   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			-					
Pederal Inurés soit and reverse repose   0   0   0   0   0   0   0   0   0		-//						
Debt sequeratives that reprice or mature within 1 year	<u> </u>						40.69	60.03
Trading assets	· · · · · · · · · · · · · · · · · · ·							
Total earning assets.	· · · · · · · · · · · · · · · · · · ·						-6.72	40.46
Non-interest-bearing cash and due from depository institutions			•					
Premises, fixed assests, and leases.  5.500,883  5.446,248  5.517,514  5.418,567  5.308,498  1.92  1.90  1.0								
Other real estate owned	Non-interest-bearing cash and due from depository institutions	,	,					
Investment in unconsolidated subsidiaries	Premises, fixed assets, and leases	5,550,983	5,446,248	5,517,514	5,418,567	5,308,498	1.92	
Intangible and other assets   1,791,734   1,792,206   1,785,695   1,785,566   -0,03   2,16     Total assets   15,908,429   15,358,673   15,822,637   15,004,077   13,745,2261   3,374,227	Other real estate owned		317				-100.00	-100.00
Total assets	Investment in unconsolidated subsidiaries	0	0	-	0	0		-100.00
15,898.150	Intangible and other assets	1,791,734	1,792,301	1,752,296	1,785,695		-0.03	2.16
Section   Sect	Total assets	15,908,429	15,358,673	15,822,637	15,004,007	13,745,251	3.58	26.83
Newgraph   S.177,888   S.334,897   S.244,002   S.306,964   4,992,424   2.94   9.51	Quarterly average assets	15,898,150	15,065,249	15,826,221	14,663,204	13,577,349	5.53	27.34
Leans held-for-sale.	Average loans and leases (YTD)	5,177,888	5,334,897	5,244,402	5,360,954	4,992,424	-2.94	9.51
Leans held-for-sale.	Memoranda							
Loans not held-for-sale.         5,184,733         5,310,081         5,211,114         5,333,843         5,121,176         2,36         9,72           Real estate loans secured by 1 – 4 family.         3,138,075         3,038,590         3,150,543         3,114,207         3,289,433         3,27         6,88           Commercial real estate loans.         1,223,006         1,158,256         1,161,276         1,131,929         921,809         5.59         28,52           Construction and land development.         118,630         158,863         115,549         163,823         99,663         25,53         3,57,4           Multifamily.         128,367         120,500         127,220         105,603         131,872         26,53         37,50         75,53         37,50         75,53         37,50         75,53         37,50         75,50	_	7 961	23 637	10 404	28 275	12 286	-66.32	-23.85
Real estate loans secured by 1-4 family.    3,138,075   3,038,590   3,150,643   3,142,407   3,289,433   3,27   6,88			,			,		
Commercial real estate loans 1,223,006 1,158,256 1,161,276 1,131,929 921,800 5,59 28,52 Construction and land development. 118,630 158,663 115,549 163,923 99,663 -25,33 -36,74 Multifamily. 976,009 172,20 105,603 101,875 102,507 102,000 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			, ,			, ,		
Construction and land development.         118,630         158,863         115,549         163,923         99,663         25,33         36,74           Multifamily.         128,367         120,500         127,220         105,603         101,875         6.53         87,59           Nonfarm nonresidential         976,009         878,893         918,507         862,403         720,271         11.05         40.31           Real estate loans secured by farmland.         0         0         0         0         0         0         0         0         0         0         0         10.5         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,39         155,427         15,427         27,185         28,597         -281,57         -21,67         -22,12         -77,60         Nortigate-backed securities         152,596         15,427         15,427         27,185         28,597         -0.85         -0.85         Nortigate-backed securities         0         0         0         0         0         0         0         0         0         0         <	· · · · · · · · · · · · · · · · · · ·		, ,		, ,	, ,		
Multifamily.         128,367         120,500         127,220         105,603         101,875         6.53         87,59           Nonfarm nonresidential         976,009         878,893         918,507         862,403         720,271         11.05         40.31           Real estate loans secured by farmland.         0         155,39         45,690         57,308         112,767         22.12         -77.60         Mortgage-backed securities         16,296         15,427         15,427         27,185         28,597         -0.85         -0.85         -0.85         -0.85         -0.85						,		
Nonfarm nonresidential   976,009   878,893   918,507   862,403   720,271   11.05   40.31   Real estate loans secured by farmland.	· · · · · · · · · · · · · · · · · · ·							
Real estate loans secured by farmland	•					,		
Total investment securities   3,138,525   2,600,303   3,096,888   2,197,364   1,372,277   20.70   155.39     U.S. Treasury securities (excluding mortgage-backed securities)   125,008   4,908   104,271   5,014   5,020   2447.03   2378.35     U.S. agency securities (excluding mortgage-backed securities)   41,071   52,739   45,690   57,308   112,767   22,12   77,60     Municipal securities (excluding mortgage-backed securities)   15,296   15,427   15,427   27,185   28,597   -0.85   -0.85     Mortgage-backed securities   2,914,028   2,496,398   2,900,322   2,076,506   1,165,837   16,73   184.26     Asset-backed securities   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				,	,	,	11.00	40.01
U.S. Treasury securities. U.S. agency securities (excluding mortgage-backed securities) U.S. agency securities (excluding mortgage-backed securities) U.S. agency securities (excluding mort							20.70	155 30
US agency securities (excluding mortgage-backed securities)  41,071  52,739  45,690  57,308  112,767  -22.12  -77.60  Municipal securities  15,296  15,427  15,427  27,185  28,597  -0.85  -0.85  Mortgage-backed securities  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			, ,			, ,		
Municipal securities         15,296         15,427         15,427         27,185         28,597         -0.85         -0.85           Mortgage-backed securities         2,914,028         2,496,398         2,900,322         2,076,506         1,165,837         16,73         184,26           Asset-backed securities         0         0         0         0         0         0         0           Other debt securities         43,122         30,831         31,178         31,351         60,056         39,87           Mutual funds and equity securities         0         0         0         0         0         0         0           Available-for-sale securities         2,621,375         2,305,257         2,574,618         1,970,417         1,232,826         13,71         113,31           U.S. Treasury securities securities (excluding mortgage-backed securities)         41,071         52,739         45,690         57,308         112,767         22,12         -77,60           Municipal securities         15,296         15,427         15,427         27,185         28,597         -0.85         -0.85           Mortgage-backed securities         2,466,755         2,201,352         2,437,923         1,849,559         1,026,386         11.60         139,6			,	,	,			
Mortgage-backed securities         2,914,028         2,496,398         2,900,322         2,076,506         1,165,837         16.73         184.26           Asset-backed securities         0			,			,		
Asset-backed securities	· ·		,					
Other debt securities         43,122         30,831         31,178         31,351         60,056         39.87           Mutual funds and equity securities         0         0         0         0         0         0         0           Available-for-sale securities         2,621,375         2,305,257         2,574,618         1,970,417         1,232,826         13.71         113.31           U.S. Treasury securities         65,131         4,908         44,400         5,014         5,020         1227.04         1191.26           US agency securities (excluding mortgage-backed securities)         41,071         52,739         45,690         57,308         112,767         -22.12         -7,085           Mortgage-backed securities         15,296         15,427         15,427         27,185         28,597         -0.85         -0.85           Mortgage-backed securities         2,456,755         2,201,352         2,437,923         1,849,559         1,026,386         11.60         139.65           Asset-backed securities         0         0         0         0         0         0         0           Other debt securities         30,831         31,178         31,351         60,056         39.87           Mutual funds and equity securitie	• • • • • • • • • • • • • • • • • • • •	1 1					10.73	104.20
Mutual funds and equity securities         0         0         0         0         0           Available-for-sale securities         2,621,375         2,305,257         2,574,618         1,970,417         1,232,826         13.71         113.31           U.S. Treasury securities         65,131         4,908         44,400         5,014         5,020         1227.04         1191.26           US agency securities (excluding mortgage-backed securities)         41,071         52,739         45,690         57,308         112,767         -22.12         -77.60           Municipal securities         15,296         15,427         15,427         27,185         28,597         -0.85         -0.85           Mortgage-backed securities         2,456,755         2,201,352         2,437,923         1,849,559         1,026,386         11.60         139.65           Asset-backed securities         0 <td< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th>20.07</th><th></th></td<>							20.07	
Available-for-sale securities       2,621,375       2,305,257       2,574,618       1,970,417       1,232,826       13.71       113.31         U.S. Treasury securities       65,131       4,908       44,400       5,014       5,020       1227.04       1191.26         US agency securities (excluding mortgage-backed securities)       41,071       52,739       45,690       57,308       112,767       -22.12       -77.60         Municipal securities       15,296       15,427       15,427       27,185       28,597       -0.85       -0.85         Mortgage-backed securities       2,456,755       2,201,352       2,437,923       1,849,559       1,026,386       11.60       139.65         Asset-backed securities       0       0       0       0       0       0       0         Other debt securities       43,122       30,831       31,178       31,351       60,056       39.87         Mutual funds and equity securities appreciation (depreciation)       -50,914       -9,447       -11,796       3,016       4,016         Available-for-sale securites appreciation (depreciation)       -208,251       -35,231       -43,767       27,303       3,388         Structured notes, fair value       0       0       0       0 <td< th=""><th></th><th>, , , , , , , , , , , , , , , , , , ,</th><th>,</th><th>,</th><th>,</th><th>,</th><th>39.87</th><th></th></td<>		, , , , , , , , , , , , , , , , , , ,	,	,	,	,	39.87	
U.S. Treasury securities	• •	-					40.74	440.04
US agency securities (excluding mortgage-backed securities)  41,071  52,739  45,690  57,308  112,767  -22.12  -77.60  Municipal securities  15,296  15,427  15,427  27,185  28,597  -0.85  -0.85  Mortgage-backed securities  2,456,755  2,201,352  2,437,923  1,849,559  1,026,386  11.60  139.65  Asset-backed securities  0  0  0  0  0  0  0  0  0  0  0  0  0			,,		77	, ,		
Municipal securities         15,296         15,427         15,427         27,185         28,597         -0.85         -0.85           Mortgage-backed securities         2,456,755         2,201,352         2,437,923         1,849,559         1,026,386         11.60         139.65           Asset-backed securities         0         0         0         0         0         0         0           Other debt securities         43,122         30,831         31,178         31,351         60,056         39.87           Mutual funds and equity securities         0         0         0         0         0         0           Held-to-maturity securities appreciation (depreciation)         -50,914         -9,447         -11,796         3,016         4,016           Available-for-sale securites appreciation (depreciation)         -208,251         -35,231         -43,767         27,303         3,388           Structured notes, fair value         0         0         0         0         0         0			,		,	, , , , , , , , , , , , , , , , , , ,		
Mortgage-backed securities         2,456,755         2,201,352         2,437,923         1,849,559         1,026,386         11.60         139.65           Asset-backed securities         0		, , , , , , , , , , , , , , , , , , ,		4= 40=		00,000		
Asset-backed securities         0         0         0         0         0           Other debt securities         43,122         30,831         31,178         31,351         60,056         39.87           Mutual funds and equity securities         0         0         0         0         0         0           Held-to-maturity securities appreciation (depreciation)         -50,914         -9,447         -11,796         3,016         4,016           Available-for-sale securites appreciation (depreciation)         -208,251         -35,231         -43,767         27,303         3,388           Structured notes, fair value         0         0         0         0         0         0	•							
Other debt securities         43,122         30,831         31,178         31,351         60,056         39.87           Mutual funds and equity securities         0         0         0         0         0         0         0           Held-to-maturity securities appreciation (depreciation)         -50,914         -9,447         -11,796         3,016         4,016           Available-for-sale securites appreciation (depreciation)         -208,251         -35,231         -43,767         27,303         3,388           Structured notes, fair value         0         0         0         0         0         0							11.60	139.65
Mutual funds and equity securities         0         0         0         0         0         0           Held-to-maturity securities appreciation (depreciation)         -50,914         -9,447         -11,796         3,016         4,016           Available-for-sale securites appreciation (depreciation)         -208,251         -35,231         -43,767         27,303         3,388           Structured notes, fair value         0         0         0         0         0         0		-						
Held-to-maturity securities appreciation (depreciation)     -50,914     -9,447     -11,796     3,016     4,016       Available-for-sale securites appreciation (depreciation)     -208,251     -35,231     -43,767     27,303     3,388       Structured notes, fair value     0     0     0     0     0							39.87	
Available-for-sale securites appreciation (depreciation)         -208,251         -35,231         -43,767         27,303         3,388           Structured notes, fair value.         0         0         0         0         0         0	Mutual funds and equity securities							
Structured notes, fair value.         0         0         0         0	Held-to-maturity securities appreciation (depreciation)	-50,914	-9,447	-11,796	3,016	4,016		
		-208,251	-35,231	-43,767	27,303	3,388		
	Structured notes, fair value	-	-	_		0		
		557,562	563,320	584,478	545,595	625,850	-1.02	35.07

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### **Liabilities and Changes in Capital**

						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Demand deposits	291,263	265,626	319,315	325,052	241,478	9.65	17.26
NOW, ATS and transaction accounts	173,456	163,453	169,899	161,264	182,263	6.12	96.95
Time deposits less brokered deposits < \$250K	317,769	398,465	338,867	432,074	472,114	-20.25	-31.99
MMDA and other savings accounts	7,476,166	6,842,078	7,306,886	6,405,802	5,115,424	9.27	57.82
Other non-interest-bearing deposits	0	0	0	0	0		
Core deposits	8,258,654	7,669,622	8,134,967	7,324,192	6,011,279	7.68	49.05
Time deposits of \$250K or more	76,246	115,838	85,109	116,756	297,712	-34.18	-56.86
Foreign deposits	0	0	0	0	0		
Federal funds purchased and repos	137,385	102,685	88,305	89,670	115,110	33.79	37.17
Secured federal funds purchased	0	0	0	0	0		
Commercial paper	71,491	100,242	53,998	64,491	135,710	-28.68	3008.30
Other borrowings w/remaining maturity of 1 year or less	269,363	47,013	229,488	119,598	149,622	472.95	53.94
Other borrowings w/remaining maturity over 1 year	2,046,683	2,182,725	2,092,449	2,064,419	1,864,743	-6.23	37.09
Brokered deposits < \$250K	0	0	0	0	0		
Noncore funding	2,601,168	2,548,503	2,549,349	2,454,934	2,562,897	2.07	33.59
Trading liabilities	0	0	0	0	0		
Subordinated notes and debentures + trust preferred securities	0	0	0	0	0		-100.00
Other liabilities	2,744,965	2,819,255	2,747,437	2,887,379	2,890,815	-2.64	-6.60
Total liabilities	13,604,787	13,037,380	13,431,753	12,666,505	11,464,991	4.35	29.85
				<u> </u>		·	
Equity Capital							
Perpetual preferred stock (including surplus)	0	0	0	0	0		
Common stock	1,684,547	1,678,973	1,685,496	1,678,368	1,678,257	0.33	1.58
Common surplus	0	0	0	0	0		
Retained earnings	788,787	687,600	757,921	660,398	622,042	14.72	79.49
Accumulated other comprehensive income	-169,692	-45,280	-52,533	-1,264	-20,039		
Other equity capital components	0	0	0	0	0		
Total holding company equity capital	2,303,642	2,321,293	2,390,884	2,337,502	2,280,260	-0.76	11.52
Noncontrolling (minority) interest in subsidiaries	0	0	0	0	0		
Total equity capital, including minority interest	2,303,642	2,321,293	2,390,884	2,337,502	2,280,260	-0.76	11.52
Total liabilities and capital	15,908,429	15,358,673	15,822,637	15,004,007	13,745,251	3.58	26.83
Memoranda							
Non-interest-bearing deposits	3,062,148	2.874.010	3,024,496	2,652,491	1,946,770	6.55	76.11
Interest-bearing deposits.	5,272,752	4,911,450	5,195,580	4,788,457	4,362,221	7.36	32.52
Total deposits	8,334,900	7,785,460	8,220,076	7,440,948	6,308,991	7.06	45.78
Long-term debt that reprices within 1 year	269,363	47,013	229,488	54,710	108,856	472.95	7.75
Long-term debt that reprices within 1 year	209,300	47,010	223,400	34,710	100,000	472.55	7.73
Changes in Holding Company Equity Capital							
Equity capital, previous year-end as amended	2,390,884	2,337,502	2,337,502	2,280,260	2,162,280		
Accounting restatements	2,390,864	2,337,302	2,337,302	-15,372	2,102,200		
Net income	69,167	64,358	246,166	197,824	217,882		
	09,107	04,338	240,100	0	0		
Net sale of new perpetual preferred stock	-949	605	7,128	111	8,990		
Net sale of new common stock	-949	0	0	0	0,990		
Sale of treasury stock	0	0	0	0	0		
Less: Purchase of treasury stock							
Changes incident to business combinations	0	0	0	0	0		
Less: Dividends declared	38,301	37,156	148,643	144,096	139,463		
Change in other comprehensive income	-117,159	-44,016	-51,269	18,775	30,571		
Changes in debit to ESOP liability	0	0	0	0	0		
Other adjustments to equity capital	0	0	0	0	0		
Holding company equity capital, ending balance	2,303,642	2,321,293	2,390,884	2,337,502	2,280,260		

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### **Percent Composition of Assets**

	0	3/31/2022		03	3/31/2021		12	2/31/2021		12	2/31/2020		1:	2/31/2019	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Percent of Total Assets		•				<u> </u>								•	
Real estate loans	27.41			27.33			27.25			28.49			30.64		i
Commercial and industrial loans	4.12			6.27			4.70			5.94			4.49		Ī
Loans to individuals	0.72			0.96			0.71			1.12			1.86		Ī
Loans to depository institutions and acceptances of other banks	0			0			0			0			0		·
Agricultural loans	0			0			0			0			0.02		·
Other loans and leases	0.47			0.32			0.44			0.31			0.39		· ·
Net loans and leases	32.22			34.13			32.55			35.06			36.96		· ·
Debt securities over 1 year	19.33			16.49			19.15			14.20			9.40		· ·
Mutual funds and equity securities	0			0			0			0			0		· ·
Subtotal	51.55			50.62			51.70			49.27			46.36		· ·
Interest-bearing bank balances	0.98			0.72			0.96			0.76			0.35		· ·
Federal funds sold and reverse repos	0			0			0			0			0		· ·
Debt securities 1 year or less	0.40			0.44			0.42			0.44			0.59		· ·
Trading assets	0			0			0			0			0		
Total earning assets	52.92			51.78			53.08			50.47			47.30		
Non-interest cash and due from depository institutions	0.92			1.09			0.98			1.51			1.08		
		1												1	
Other real estate owned	0			0			0			0			0		<u> </u>
All other assets	46.16			47.13			45.95			48.02			51.63		
Memoranda															
Short-term investments	1.37	1		1.16			1.38			1.20			0.94	1	
U.S. Treasury securities.	0.79			0.03			0.66			0.03			0.04		
US agency securities (excluding mortgage-backed securities)	0.26			0.34			0.29			0.38			0.82		
Municipal securities	0.10			0.10			0.10			0.18			0.21		
Mortgage-backed securities	18.32			16.25			18.33			13.84			8.48		
Asset-backed securities	0	+		0			0			0			0		
Other debt securities	0.27			0.20			0.20			0.21			0.44		
Loans held-for-sale.	0.05			0.15			0.07			0.19			0.09		
Loans held for investment.	32.59			34.57			32.93			35.55			37.26		
Real estate loans secured by 1–4 family	19.73			19.78			19.91			20.94			23.93		
Revolving	3.32			4.68			3.42			5.14			6.18		
Closed-end, secured by first liens	15.53			14.55			15.66			15.18			16.85		
Closed-end, secured by final fields	0.87			0.55			0.83			0.62			0.91		
Commercial real estate loans	7.69			7.54			7.34			7.54			6.71		
Construction and land development	0.75			1.03			0.73			1.09			0.73		
Multifamily	0.73			0.78			0.80			0.70			0.74		
Nonfarm nonresidential	6.14			5.72			5.81			5.75			5.24		
Real estate loans secured by farmland.	0.14			0.72			0.01			0.70			0.24		

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# **Loan Mix and Analysis of Concentrations of Credit**

	03/31/2022			03	03/31/2021 12/			12/31/2021 12/3			2/31/2020	2/31/2020 12/31/			
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Loan Mix, Percent of Gross Loans and Leases		1									1				
Real estate loans	83.98			78.69			82.58			79.71			82.04		
Real estate loans secured by 1–4 family	60.43			56.97			60.34			58.60			64.08		
Revolving	10.18			13.49			10.36			14.38			16.54		
Closed-end.	50.25			43.48			49.98			44.22			47.54		
Commercial real estate loans	23.55			21.72			22.24			21.11			17.96		
Construction and land development	2.28			2.98			2.21			3.06			1.94		i
1–4 family	1.10			1.30			0.86			1.17			0.76		i
Other	1.19			1.68			1.35			1.89			1.18		
Multifamily	2.47			2.26			2.44			1.97			1.98		
Nonfarm nonresidential	18.80			16.48			17.59			16.08			14.03		
Owner-occupied	4.22			4.14			4.22			4.28			4.09		i
Other	14.58			12.34			13.37			11.80			9.95		i
Real estate loans secured by farmland	0			0			0			0			9.95		
Loans to depository institutions and acceptances of other banks	0			0			0			0			0		
Commercial and industrial loans	12.62			18.05			14.23			16.61			12.01		
Loans to individuals	2.21			2.76			2.16			3.13			4.98		
	0			0			2.10			0.13			4.90		
Credit card loans	0			0			0	-		0			0.06		
Agricultural loans	1.44			0.91			1.32			0.87			1.04		
Other loans and leases	1.44			0.91			1.32	1		0.07			1.04		
Loans and Leases, Percent of Tier 1 Capital + ALLL (CECL transition adjusted)  Real estate loans  Real estate loans secured by 1–4 family															
Revolving															
Commercial real estate loans															
Construction and land development															
1–4 family															1
Other															
Multifamily															
Nonfarm nonresidential															
Owner-occupied															
Other															
Real estate loans secured by farmland															
Loans to depository institutions and acceptances of other banks															
Commercial and industrial loans															 I
Loans to individuals															 I
Credit card loans															
Agricultural loans															
Other loans and leases.															
		1						•							
Supplemental	20.26	1		18.02			10.05			47.00			14.40		
Non-owner occupied CRE loans / Gross loans	20.26			18.02			19.05	L		17.30			14.49		
Non-owner occupied CRE loans / Tier 1 capital + ALLL		1	-												
(CECL transition adjusted)															
Total CRE loans / Tier 1 capital + ALLL (CECL transition adjusted)															

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### **Liquidity and Funding**

BHC Name

	0	3/31/2022		0.	3/31/2021		13	2/31/2021		1:	2/31/2020		13	2/31/2019	
	BHC	Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Percent of Total Assets	Billo	11 001 11 0	1	Billo	1. 00. "	1 00	Billo	11 001 11 0	1 00	Billo	11 001 11 0	1 00	Billo	11 001 11 0	1 00
Short-term investments	1.37	1		1.16			1.38	1		1.20			0.94		
iguid assets	21.26			18.44			21.21			16.53			10.77		
nvestment securities.	19.73			16.93			19.57			14.65			9.98		
Net loans and leases	32.22			34.13			32.55			35.06			36.96		<del>                                     </del>
Net loans, leases and standby letters of credit	32.32	<u> </u>		34.22			32.62			35.15			37.05		_
Core deposits		+		49.94			51.41			48.81			43.73		_
Noncore funding	16.35	<u> </u>		16.59			16.11			16.36			18.65		_
Fime deposits of \$250K or more		+		0.75			0.54			0.78			2.17		
Foreign deposits	0.40	+		0.75			0.54			0.70			0		
Federal funds purchased and repos.		+		0.67			0.56			0.60			0.84		
·		1		0.07			0.30			0.00			0.84		
Secured federal funds purchased	0.86	1		0.67			0.56			0.60			0.84		
Net federal funds purchased (sold)	0.86	+		0.65			0.34			0.43			0.84		
Commercial paper	0.45			0.03			0.34			0.43			0.99		
Other borrowings w/remaining maturity of 1 year or less	1.69			0.31			1.45			0.80			1.09		
Earning assets that reprice within 1 year				8.50			9.21			9.10			11.07		
Interest-bearing liabilities that reprice within 1 year	1.64	1		2.14			1.74			2.32			3.66		
Long-term debt that reprices within 1 year				0.31			1.45			0.36			0.79		<del>                                     </del>
Net assets that reprice within 1 year	5.84			6.06			6.02			6.41			6.62		<del>                                     </del>
The accept that reprice within 1 year	0.01			0.00			0.02			0			0.02		
Other Liquidity and Funding Ratios															
Net noncore funding dependence	29.05			30.49			28.50			30.77			38.20		
Net short-term noncore funding dependence	3.93			2.11			2.71			2.51			8.38		
Short-term investment / Short-term noncore funding	40.41			52.07			49.60			49.27			19.47		
Liquid assets - short-term noncore funding / Nonliquid assets	22.68			19.87			23.39			16.88			6.67		
Net loans and leases / Total deposits	61.49			67.33			62.66			70.70			80.52		
Net loans and leases / Core deposits	62.06			68.35			63.31			71.83			84.51		
Held-to-maturity securities appreciation (depreciation) / Tier 1 capital															
Available-for-sale securities appreciation (depreciation) / Tier 1 capital															$\vdash$
Structured notes appreciation (depreciation) / Tier 1 capital															İ
		•									•			•	
Percent of Investment Securities															
Held-to-maturity securities	16.48			11.35			16.86			10.33			10.16		
Available-for-sale securities	83.52			88.65			83.14			89.67			89.84		
U.S. Treasury securities	3.98			0.19			3.37			0.23			0.37		
US agency securities (excluding mortgage-backed securities)				2.03			1.48			2.61			8.22		
Municipal securities	0.49			0.59			0.50			1.24			2.08		
Mortgage-backed securities				96			93.65			94.50			84.96		
Asset-backed securities	0			0			0			0			0		
Other debt securities	1.37			1.19			1.01			1.43			4.38		
Mutual funds and equity securities	0			0			0			0			0		
Debt securities 1 year or less				2.60			2.16			3.01			5.86		
Debt securities 1 to 5 years	3.24			3.39			2.33			5.10			14.03		
Debt securities over 5 years	94.74	1		94			95.51			91.89			80.10		<u> </u>
Pledged securities		1		21.66			18.87			24.83			45.61		ـــــ
Structured notes, fair value	0	<u> </u>		0			0	L		0			0		
Barrant Change from Brian Like Overton															
Percent Change from Prior Like Quarter	22.66	1		110.00			20.04			20.77			146 40		
Short-term investments	22.66	1		119.36	<del>                                     </del>		20.81	-		39.77			146.12		$\vdash$
Investment securities		1		76.30			40.94			60.13			-10.33		<u> </u>
Core deposits		1		25.25			11.07			21.84			2.49		—
Noncore funding	2.07			-3.06			3.85			-4.21			8.70		Ь

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#### **Derivatives and Off-Balance-Sheet Transactions**

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Loan commitments (reported semiannually, June/Dec)			1,900,006	1,950,084	1,866,879
Commit: Secured commercial real estate loans	193,519	157,438	162,180	150,943	114,068
Commit: Unsecured real estate loans	91,564	65,704	85,804	65,066	18,864
Credit card lines (reported semiannually, June/Dec)			0	0	0
Securities underwriting	0	0	0	0	0
Standby letters of credit	16,185	13,695	11,703	13,706	11,890
Commercial and similar letters of credit	139	31	20	12	22
Securities lent	0	0	0	0	0
Credit derivatives - notional amount (holding company as guarantor)	0	0	0	0	0
Credit derivatives - notional amount (holding company as beneficiary)	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-investment grade	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-noninvest grade	0	0	0	0	0
Derivative Contracts					
Interest rate futures and forward contracts	11,750	49,500	38,000	100,500	29,383
Written options contracts (interest rate)	12,342	49,316	39,377	120,980	23,171
Purchased options contracts (interest rate)	0	0	0	0	0
Interest rate swaps	37,000	37,000	37,000	37,000	24,000
Futures and forward foreign exchange	0	0	0	0	0
Written options contracts (foreign exchange)	0	0	0	0	0
Purchased options contracts (foreign exchange)	0	0	0	0	0
Foreign exchange rate swaps	0	0	0	0	0
Commodity and other futures and forward contracts	0	0	0	0	0
Written options contracts (commodity and other)	0	0	0	0	0
Purchased options contracts (commodity and other)	0	0	0	0	0
Commodity and other swaps	0	0	0	0	0

	ВНС	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct
Percent of Total Assets															
Loan commitments (reported semiannually, June/Dec)							12.01			13			13.58		
Standby letters of credit	0.10			0.09			0.07			0.09			0.09		
Commercial and similar letters of credit	0			0			0			0			0		1
Securities lent	0			0			0			0			0		1
Credit derivatives - notional amount (holding company as guarantor)	0			0			0			0			0		1
Credit derivatives - notional amount (holding company as beneficiary) [	0			0			0			0			0		ı
Credit derivative contracts w/ purchased credit protection-investment grade	0			0			0			0			0		ı
Credit derivative contracts w/ purchased credit protection-noninvest grade	0			0			0			0			0		
Derivative contracts	0.38			0.88			0.72			1.72			0.56		
Interest rate contracts	0.38			0.88			0.72			1.72			0.56		
Interest rate futures and forward contracts	0.07			0.32			0.24			0.67			0.21		
Written options contracts (interest rate)	0.08			0.32			0.25			0.81			0.17		
Purchased options contracts (interest rate)	0			0			0			0			0		
Interest rate swaps	0.23			0.24			0.23			0.25			0.17		
Foreign exchange contracts	0			0			0			0			0		
Futures and forward foreign exchange contracts	0			0			0			0			0		
Written options contracts (foreign exchange)	0			0			0			0			0		
Purchased options contracts (foreign exchange)	0			0			0			0			0		1
Foreign exchange rate swaps	0			0			0			0			0		1
Equity, commodity, and other derivative contracts	0			0			0			0			0		1
Commodity and other futures and forward contracts	0			0			0			0			0		1
Written options contracts (commodity and other)	0			0			0			0			0		1
Purchased options contracts (commodity and other)	0			0			0			0			0		1
Commodity and other swaps	0			0			0			0			0		ı
Percent of Average Loans and Leases															
Loan commitments (reported semiannually, June/Dec)							36.23			36.38			37.39		

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#### **Derivative Instruments**

BHC Name

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Notional Amount					
Derivative contracts	61,092	135,816	114,377	258,480	76,554
Interest rate contracts	61,092	135,816	114,377	258,480	76,554
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	0	0
Derivatives Position					
Futures and forwards	11,750	49,500	38,000	100,500	29,383
Written options	12,342	49,316	39,377	120,980	23,171
Exchange-traded	0	0	0	0	0
Over-the-counter	12,342	49,316	39,377	120,980	23,171
Purchased options	0	0	0	0	0
Exchange-traded	0	0	0	0	0
Over-the-counter	0	0	0	0	0
Swaps	37,000	37,000	37,000	37,000	24,000
Held for trading.	0	0	0	0	0
Interest rate contracts	0	0	0	0	0
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	0	0
Non-traded	61,092	135,816	114,377	258,480	76,554
Interest rate contracts	61,092	135,816	114,377	258,480	76,554
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	0	0
Derivative contracts (excluding futures and FX 14 days or less)	0	0	0	0	0
One year or less	0	0	0	0	0
Over 1 year to 5 years	0	0	0	0	0
Over 5 years	0	0	0	0	0
Gross negative fair value (absolute value)	1,704	2.834	5.282	5.030	2.218
Gross positive fair value.	992	1,085	909	4,536	300
Held for trading.	0	0	0	0	0
Non-traded	992	1,085	909	4,536	300
Current credit exposure on risk-based capital derivative contracts	0	0	0	0	0
Credit losses on derivative contracts	0	0	0	0	0
Past Due Derivative Instruments Fair Value					
30–89 days past due	0	0	0	0	0
90+ days past due	0	0	0	0	0

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### **Derivatives Analysis**

BHC Name

	0	3/31/2022		03	3/31/2021		12	2/31/2021		1:	2/31/2020		12	2/31/2019	
		Peer # 9	Pct												
Percent of Notional Amount	20	1. 00 0		20			50			20	1. 00 0				
Interest rate contracts	100			100			100			100			100		
Foreign exchange contracts	0			0			0			0			0		
Equity, commodity, and other contracts	0			0			0			0			0		
Equity, commonly, and other contracto		1													
Futures and forwards	19.23			36.45			33.22			38.88			38.38		
Written options	20.20	ı İ		36.31			34.43			46.80			30.27		
Exchange-traded	0	ı İ		0			0			0			0		
Over-the-counter	20.20	ı İ		36.31			34.43			46.80			30.27		
Purchased options	0	ı İ		0			0			0			0		
Exchange-traded	0	ı İ		0			0			0			0		
Over-the-counter	0	ı İ		0			0			0			0		
Swaps	60.56	:		27.24			32.35			14.31			31.35		1
		•	•		•			•			•				
Held for trading	0	L		0			0			0			0		
Interest rate contracts	0			0			0			0			0		1
Foreign exchange contracts	0			0			0			0			0		i
Equity, commodity, and other contracts	0			0			0			0			0		i
Non-traded	100	l.		100			100			100			100		
Interest rate contracts	100	L		100			100			100			100		1
Foreign exchange contracts	0	L		0			0			0			0		ı
Equity, commodity, and other contracts	0			0			0			0			0		
Devivative contracts (evaluding futures and ferey 1.4 days or local	0	. 1	1	0			0			0	1		0	ı	
Derivative contracts (excluding futures and forex 14 days or less)	0			0			0	-		0			0		
One year or less	0			0			0			0	-		0		_
Over 1 year to 5 years	0			0			0			0	_		0		_
Over 5 years	2.79			2.09			4.62			1.95			2.90		_
Gross negative fair value (absolute value)	1.62	_		0.80			0.79			1.75	-		0.39		_
Gross positive fair value	1.02			0.00			0.79			1.75			0.39		
Percent of Tier 1 Capital															
Gross negative fair value, absolute value (X)								1				l I			
Gross positive fair value (X)															
Held for trading (X)															
Non-traded (X)															
Current credit exposure (X)															
Credit losses on derivative contracts															
C. Call 100000 S. I. Colling to C		1									1			l	
Past Due Derivative Instruments Fair Value															
30–89 days past due															
90+ days past due															·
								•							
Other Ratios															
Current credit exposure / Risk-weighted assets															· ·
		-													

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#### Allowance and Net Loan and Lease Losses

Dollar Amount in Thousands	03	/31/2022	1 0	3/31/2021	1	2/31/2021	12/3	31/2020	12/31	1/2019
Change: Allowance for Loan and Lease Losses excluding ATTR	00	70172022		0/01/2021	'	2/01/2021	12/0	11/2020	12/0	1/2013
Beginning balance		71.130		101.20		101,201		53.355		52,119
Gross losses		1,558		3,68		9,700		26,154		28,662
Write-downs, transfers to loans held-for-sale		(	_	(		0		0		C
Recoveries		1,402		1,308		6,054		4,748		6,418
Net losses.		156		2,373		3.646		21,406		22.244
			1	,-				,		,
Provision for loan and lease losses		-3,763		-7,035	5	-26,425		49,811		23,480
Adjustments		Ć		, (	)	0		19,441		
Ending balance		67,211		91,793	3	71,130		101,201		53,35
-										
Memo: Allocated transfer risk reserve (ATRR)										
	BHC	Peer # 9   Pct	ВНС	Peer # 9 Pct	BHC	Peer # 9 Pct	BHC P	eer # 9 Pct	BHC Pe	eer#9 Pct
Analysis Ratios	ыю	ree # 3   rot	DITO	reer# 9   rct	рис	Tree!# 9   rot	вно је	eer# 9   Fot	вно рге	3CI # 9   FCI
Provision for loan and lease losses / Average assets	-0.09		-0.19		-0.17		0.35		0.17	
Provision for loan and lease losses / Average loans and leases	-0.29		-0.53		-0.50		0.93		0.47	
Provision for loan and lease losses / Net loan and lease losses	-2,412.18		-296.46		-724.77		232.70		105.56	
TOVISION TO TOUT and lease 103363 / The Tour and lease 10365	2,112.10		200.10		721.77		202.70		100.00	
Allowance for loan and lease losses / Total loans and leases not held for sale.	1.30		1.73		1.36		1.90		1.04	
Allowance for loan and lease losses / Total loans and leases	1.29		1.72		1.36		1.89		1.04	
Allowance for loan and lease losses / Net loans and leases losses (X)	107.71		9.67		19.51		4.73		2.40	
Allowance for loan and lease losses / Nonaccrual assets	180.35		172.10		158.16		213.52		179.43	-
ALLL / 90+ days past due + nonaccrual loans and leases	180.35		172.10		158.16		213.52		179.43	
Gross loan and lease losses / Average loans and leases	0.12		0.28		0.18		0.49		0.57	
Recoveries / Average loans and leases	0.11		0.10		0.12		0.09		0.13	
Net losses / Average loans and leases	0.01		0.18		0.07		0.40		0.45	
Write-downs, transfers to loans held-for-sale / Average loans and leases	0		0		0		0		0	
Recoveries / Prior year-end losses	14.45		5		23.15		16.57		31.28	
Earnings coverage of net loan and lease losses (X)	533.62		30.63		77.50		13.48		13.17	
Net Loan and Lease Losses By Type										
Real estate loans	0		0		0		0		-0.02	
Real estate loans secured by 1–4 family	0		0		0		-0.01		-0.02	
Revolving	-0.01		0.02		-0.01		0		0.01	
Closed-end	0		0		0		-0.02		-0.03	
Commercial real estate loans	0		0		-0.01		0.03		-0.02	
Construction and land development	-0.02		-0.03		-0.05		0.19		-0.23	
1–4 family	0		0		0		0		0	
Other	-0.02		-0.03		-0.05		0.19		-0.23	
Multifamily	0		0		0		0		0	
Nonfarm nonresidential	0		0		0		0		0	
Owner-occupied	0		0		0		0		0	
Other	0		0		0		0		0	
Real estate loans secured by farmland										
Commercial and industrial loans	-0.17		0.21		0.01		0.55		0.72	
Loans to individuals	0.76		4.59		2.60		9.19		6.66	
Credit card loans										
Agricultural loans	0		0		0		36.92		0.48	
Loans to foreign governments and institutions										
Other loans and leases	1.27		1.36		1.12		2.37		3.16	

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#### **Past Due and Nonaccrual Assets**

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
30+ Days Past Due and Nonaccrual Assets					
30–89 days past due loans and leases	4,674	8,644	5,896	9,998	10,567
90+ days past due loans and leases	0	0	0	0	0
Nonaccrual loans and leases	37,268	53,336	44,974	47,396	29,736
Total past due and nonaccrual loans and leases	41,942	61,980	50,870	57,394	40,303
Restructured 30–89 days past due	718	2,595	225	1,106	357
Restructured 90+ days past due	0	0	0	0	0
Restructured nonaccrual	19,578	33,155	26,746	24,867	8,661
Total restructured loans and leases	20,296	35,750	26,971	25,973	9,018
30–89 days past due loans held for sale	0	0	0	0	0
90+ days past due loans held for sale	0	0	0	0	0
Nonaccrual loans held for sale	0	0	0	0	0
Total past due and nonaccrual loans held for sale	0	0	0	0	0
Restructured loans and leases in compliance	23,010	23,368	24,692	25,972	26,056
Other real estate owned	0	317	0	43	0
Other Assets					
30–89 days past due	0	0	0	0	0
90+ days past due	0	0	0	0	0
Nonaccrual	0	0	0	0	0
Total other assets past due and nonaccrual	0	0	0	0	0
	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct

	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct	внс	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct
Percent of Loans and Leases															
30–89 days past due loans and leases	0.09			0.16			0.11			0.19			0.21		
90+ days past due loans and leases	0			0			0			0			0		
Nonaccrual loans and leases	0.72			1			0.86			0.88			0.58		
90+ days past due and nonaccrual loans and leases	0.72			1			0.86			0.88			0.58		
30–89 days past due restructured	0.01			0.05			0			0.02			0.01		
90+ days past due restructured	0			0			0			0			0		
Nonaccrual restructured	0.38			0.62			0.51			0.46			0.17		
30–89 days past due loans held for sale	0			0			0			0			0		
90+ days past due loans held for sale	0			0			0			0			0		
Nonaccrual loans held for sale	0			0			0			0			0		
Percent of Loans and Leases and Other Assets 30+ Days Past Due and Nonaccrual															
30–89 days past due assets	0.09			0.16			0.11			0.19			0.21		$\longrightarrow$
90+ days past due assets	0			0			0			0			0		$\longrightarrow$
Nonaccrual assets	0.72			1			0.86			0.88			0.58		$\longrightarrow$
30+ days past due and nonaccrual assets	0.81			1.16			0.97			1.07			0.79		
Percent of Total Assets															
90+ days past due and nonaccrual assets	0.23			0.35			0.28			0.32			0.22		
90+ days past due and nonaccrual assets + other real estate owned	0.23			0.35			0.28			0.32			0.22		
Restructured and Nonaccrual Loans and Leases + OREO as Percent of:															
Total assets	0.38			0.52			0.44			0.50			0.41		
Allowance for loan and lease losses	90.75			86.73			98.26			73.63			105.24		
Equity capital + allowance for loan and lease losses	2.57			3.30			2.84			3.06			2.41		
Tier 1 capital + allowance for loan and lease losses	90.75			86.73			98.26			73.63			105.24		
Loans and leases + other real estate owned	1.17			1.49			1.34			1.39			1.09		

HAWAIIAN ELECTRIC INDUSTR	RIES	, INC
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#### **Past Due and Nonaccrual Loans and Leases**

		03	3/31/2022		03	3/31/2021		12	2/31/2021		12	2/31/2020		12	2/31/2019	
		BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Loan Type	d Nonaccrual Loans and Leases as a															
Real estate	30–89 days past due	0.07			0.15			0.07			0.14			0.07		
	90+ days past due	0			0			0			0			0		
Commercial	Nonaccrual	0.78			1.08			0.95			0.90			0.44		
and industrial	30–89 days past due	0.03			0.02			0.13			0.09			0.22		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0.29			0.49			0.29			0.58			0.96		
Individuals	30–89 days past due	1.11			1.49			1.43			1.83			2.37		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	1.36			2.17			1.64			2.35			2		
Depository																
institution loans	30–89 days past due															
	90+ days past due															
	Nonaccrual															
Agricultural	30–89 days past due	0			0			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		
Foreign governments	30–89 days past due															
i oreign governments	90+ days past due															$\vdash$
	Nonaccrual															$\vdash$
	Nonacciual		1													
Other loans and leases	30–89 days past due	0.25			0.26			0.24			0.43			0.65		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		

Note: 30–89 Days past due amounts and ratios are confidential prior to March 2001.

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#### Past Due and Nonaccrual Loans and Leases—Continued

		0	3/31/2022		0:	3/31/2021		12	2/31/2021		1:	2/31/2020		1	2/31/2019	
			Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Memoranda			1			1			1			1			1	
1–4 family	30–89 days past due	0.10			0.12			0.10			0.16			0.09		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0.67			0.88			0.80			0.61			0.55		
	11011000100		1			1						1	· · · · ·			
Revolving	30-89 days past due	0.07			0.11			0.07			0.06			0.05		
· · · · · · · · · · · · · · · · · · ·	90+ days past due	0	+		0			0			0			0		
	Nonaccrual	0.72			0.82			0.90			0.81			0.66		
			1												•	
Closed-end	30–89 days past due	0.10			0.13			0.11			0.20			0.10		$\overline{}$
0.0000 0.10	90+ days past due	0			0			0			0	+		0		
	Nonaccrual	0.66			0.89			0.78			0.54			0.51		
Junior lien	30–89 days past due	0.01			0.01			00			0.01	+		0.01		
outilot licit	90+ days past due	0.01			0.01			0			0			0		$\overline{}$
	Nonaccrual	0.01			0.01			0.01			0.01			0.01		$\overline{}$
	Nonaccidal	0.01	1		0.01			0.01	L		0.01	1		0.01	1	
Commercial real estate	30–89 days past due	0	T		0.21		T	0	I		0.06		П	0	1	
Commercial real estate	90+ days past due	0			0.21			0			0.00			0		$\overline{}$
	Nonaccrual	1.06			1.63			1.35			1.69			0.07		
Construction	Nonacciual	1.00	1		1.03			1.33	L		1.03			0.07		
and development	20, 90 days post due	0	T		0.44			0	1		0.43	I		0	1	
and development	30–89 days past due	0			0.44			0			0.43	+		0		
	, ,	0.33			0.26			0.34			0.25			0.45		
1 1 family	Nonaccrual	0.33	+		0.26			0.34			0.25	+		0.45		
1-4 family	30–89 days past due	0			0			0			0			0		_
	90+ days past due	0			0			0			0	+		0		_
Other	Nonaccrual	0			0.44			0			0.43			0		<del></del>
Other	30–89 days past due	0			0.44			0			0.43	+		0		<del></del>
	90+ days past due	0.33			0.26			0.34			0.25					<u> </u>
	Nonaccrual	0.33			0.26			0.34			0.25	1		0.45		
NA 1076 - 11	00.00	0	T	1		T 1	1		T			T			T	
Multifamily	30–89 days past due				0			0			0			0		<del></del>
	90+ days past due	0			0			0	-		0			0		_
	Nonaccrual	8.83	<u> </u>		12.97			11.09	L		15.01	<u> </u>	<u> </u>	0		
N	00.00.1	0	T	1	0.40	T 1	1		T			T			T	
Nonfarm non-residential	30–89 days past due	0			0.19			0			0			0		<del></del>
	90+ days past due				0.32											
	Nonaccrual	0.12						0.13	-		0.33			0.03		_
Owner Occupied	30–89 days past due	0			0			0	-		0			0		_
	90+ days past due	0			0			0	-		0			0		_
	Nonaccrual	0.12			0.32			0.13			0.33			0.03		<del></del>
Other	30–89 days past due	0			0.19			0			0			0		<del></del>
	90+ days past due	0			0			0			0			0		<u> </u>
	Nonaccrual	0			0			0			0			0		
Farmland	30–89 days past due															<b>—</b>
	90+ days past due					1										<b>—</b>
	Nonaccrual								L							
			_													
Credit card	30-89 days past due															<b>—</b>
	90+ days past due															
	Nonaccrual															

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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# **Regulatory Capital Components and Ratios**

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Common Equity Tier 1 Capital					
Common stock plus related surplus					
Retained earnings	0	0	0	0	
Accumulated other comprehensive income (AOCI)					
Common equity tier 1 minority interest					
Common equity tier 1 capital before adjustments/deductions					
Common Equity Tier 1 Capital: Adjustments/Deductions					
Less: Goodwill, intangible assets, and deferred tax assets	0	0	0	0	1
Accumulated other comprehensive income-related adjustments	0	0	0	0	
Other deductions from common equity tier 1 capital	0	0	0	0	
Subtotal:	0	0	0	0	
Adjustments and deductions for common equity tier 1 capital	0	0	0	0	
Common equity tier 1 capital	0	0	0	0	
Additional Tier 1 Capital					
Additional tier 1 capital instruments and related surplus					
Non-gualifying capital instruments					
Tier 1 minority interest not included in common equity tier 1 capital					
Additional tier 1 capital before deductions					
Less: Additional tier 1 capital deductions					
Additional tier 1 capital					
Tier 1 Capital					
Tier 2 Capital					
Tier 2 capital instruments and related surplus					
Non-qualifying capital instruments					
Total capital minority interest not included in tier 1 capital					
Allowance for loan and lease losses in tier 2 capital					
Exited advanced approach eligible credit reserves					
Unrealized gains on AFS preferred stock classified as equity					
Tier 2 capital before deductions					
Exited advanced approach tier 2 capital before deductions					
Less: Tier 2 capital deductions					
Tier 2 capital					
Exited advanced approach tier 2 capital					
Total capital					
Exited advanced approach total capital					
Total Assets for Capital Ratios					
Average total consolidated assets, adjusted	0	0	0	0	
Less: Deductions from common equity tier 1 capital					
Less: Other deductions.					
Total assets for leverage ratio					
Total risk-weighted assets.					
Exited advanced approach total RWA					
	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pc
Capital Ratios					
Common equity tier 1 capital, column A	0	0	0	0	0
Common equity tier 1 capital, column B	0	0	0	0	0
Tier 1 capital, column A	0	0	0	0	0
Tier 1 capital, column B	0	0	0	0	0
Total capital, column A	0	0	0	0	0
Total capital, column B	0	0	0	0	0
Tier 1 leverage	0	0	0	0	0
Supplementary leverage ratio, advanced approaches HCs					

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#### **Insurance and Broker-Dealer Activities**

Γ						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Insurance Activities							
Total insurance underwriting assets	0	0	0	0	0		
Total property and casualty assets	0	0	0	0	0		
Reinsurance recoverables (P/C)							
Total life and health assets	0	0	0	0	0		
Reinsurance recoverables (L/H)							
Separate account assets (L/H)	0	0	0	0	0		
Total insurance underwriting equity	0	0	0	0	0		
Total property and casualty equity	0	0	0	0	0		
Total life and health equity	0	0	0	0	0		
Total insurance underwriting net income	0	0	0	0	0		
Total property and casualty	0	0	0	0	0		
Total life and health	0	0	0	0	0		
Claims and claims adjusted expense reserves (P/C)	0	0	0	0	0		
Unearned premiums (P/C)	0	0	0	0	0		
Policyholder benefit and contractholder funds (L/H)	0	0	0	0	0		
Separate account liabilities (L/H)	0	0	0	0	0		
Insurance activities revenue.	158	167	707	772	651	-5.39	1.94
Other insurance activities income	158	167	707	772	651	-5.39	1.94
Insurance and reinsurance underwriting income	0	0	0	0	0		
Premiums	0	0	0	0	0		
Credit related insurance underwriting	0	0	0	0	0		
Other insurance underwriting	0	0	0	0	0		
Insurance benefits, losses, expenses	0	0	0	0	0		
Net assets of insurance underwriting subsidiaries	0	0	0	0	0		
Life insurance assets.	189,866	175,972	191,323	176,499	170,144	7.90	21.60

	03	3/31/2022		03	3/31/2021		12	2/31/2021		12	2/31/2020		12	/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Insurance underwriting assets / Consolidated assets	0			0			0			0			0		
Insurance underwriting assets (P/C) / Total insurance underwriting assets															
Insurance underwriting assets (L/H) / Total insurance underwriting assets															
Separate account assets (L/H) / Total life assets															
Insurance activities revenue / Adjusted operating income	0.02			0.03			0.03			0.03			0.02		
Premium income / Insurance activities revenue	0			0			0			0			0		
Credit related premium income / Total premium income															
Other premium income / Total premium income															
Insurance underwriting net income / Consolidated net income	0			0			0			0			0		
Insurance net income (P/C) / Equity (P/C)															
Insurance net income (L/H) / Equity (L/H)															
Insurance benefits, losses, expenses / Insurance premiums															
			-												
Reinsurance recovery (P/C) / Total assets (P/C)															
Reinsurance recovery (L/H) / Total assets (L/H)															
Net assets of insurance underwriting subsidiaries / Consolidated assets	0			0			0			0			0		
Life insurance assets / Tier 1 capital + allowance for loan and lease losses	282.49			191.71			268.98			174.40			318.89		
Broker-Dealer Activities															
Net assets of broker-dealer subsidiaries (\$000)			0			0			0			0			0
Net assets of broker-dealer subsidiaries / Consolidated assets	0			0			0			0			0		

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### **Foreign Activities**

BHC Name

Dollar Amount in Thousands	03	3/31/2022		03	3/31/2021		12	2/31/2021		12	2/31/2020		12	2/31/2019	
Foreign Activities															
Total foreign loans and leases			9,305			7,796			8,022			7,520			7,153
Real estate loans			9,305			7,796			8,022			7,520			7,153
Commercial and industrial loans			0			0			0			0			0
Loans to depository institutions and other banks acceptances			0			0			0			0			0
Loans to foreign governments and institutions			0			0			0			0			0
Loans to individuals			0			0			0			0			0
Agricultural loans			0			0			0			0			0
Other foreign loans			0			0			0			0			0
Lease financing receivables			0			0			0			0			0
·															
Debt securities			0			0			0			0			0
Interest-bearing bank balances			0			0			0			0			0
Total selected foreign assets			9,305			7,796			8,022			7,520			7,153
Total foreign deposits			0			0			0			0			0
Interest-bearing deposits			0			0			0			0			0
Non-interest-bearing deposits			0			0			0			0			0
-															
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Yield: Foreign loans	0			0			0			0			0		
Cost: Interest-bearing deposits															
Net Losses as a Percent of Foreign Loans by Type															
Real estate loans															
Commercial and industrial loans															
Foreign governments and institutions															
Growth Rates							1							ı	
Net loans and leases	19.36			5.87			6.68			5.13			-9.33		
Total selected assets	19.36			5.87			6.68			5.13			-9.33		
Deposits												1		1	1

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# Servicing, Securitization and Asset Sale Activities—Part 1

D 11 A						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Activity							
Securitization activities	0	0	0	0	0		
1-4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		<u> </u>
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Retained credit exposure	0	0	0	0	0		
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
	<u> </u>	0.1			0.1		
Unused commitments to provide liquidity (servicer advance)	0	0	0	0	0		<b>├</b>
Seller's interest carried as securities and loans	0	0	0	0	0		<b>├</b>
Home equity lines	0	0	0	0	0		<b>├</b>
Credit card receivables	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
Asset-backed commercial paper conduits	0	0	0	0	0		
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0		
Liquidity commitments provided to conduit structures	0	0	0	0	0		

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	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Activity as a Percent of Total Assets					
Securitization activities	0	0	0	0	0
1-4 family residential loans	0	0	0	0	0
Home equity lines	0	0	0	0	0
Credit card receivables	0	0	0	0	0
Auto loans	0	0	0	0	0
Commercial and Industrial loans	0	0	0	0	0
All other loans and leases	0	0	0	0	0
Asset-backed commercial paper conduits	0	0	0	0	0
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0
Liquidity commitments provided to conduit structures	0	0	0	0	0
Percent of Total Managed Assets (On balance-sheet loans and securitized loans)					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans					
Commercial and industrial loans	·	·			_
All other loans and leases	•	·			<u> </u>

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# Servicing, Securitization and Asset Sale Activities—Part 2

ſ	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Percent of Total Securitization Activities by Type	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
		T T		1	ı .
Retained credit exposure					
1-4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Unused commitments to provide liquidity (servicer advance)					
Seller's interest carried as securities and loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
Percent of Tier 1 Capital					
Total retained credit exposure					
Total retained credit exposure and asset sale credit exposure					

						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
30-89 Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commecial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 30–89 days past due securitized assets	0	0	0	0	0		
90+ Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 90+ days past due securitized assets	0	0	0	0	0		
Total past due securitized assets	0	0	0	0	0		
Net Losses on Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total net losses on securitized assets	0	0	0	0	0		

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# Servicing, Securitization and Asset Sale Activities—Part 3

	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
30-89 Days Past Due Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases.					
Total 30–89 days past due securitized assets					
90+ Days Past Due Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans					
Commercial and industrial loans					
All other loans and leases					
Total 90+ days past due securitized assets					
Total past due securitized assets percent of securitized assets					
Net Loss on Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables.	<del></del>				
Auto loans	-				
Commercial and industrial loans					
All other loans and leases					
Total net losses on securitized assets					
30-89 Days Past Due Managed Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
All other loans and leases					
Total managed loans past due 30–89 days					
90+ Days Past Due Managed Assets Percent of Type					1
1–4 family residential loans					
Home equity lines					
Credit card receivables.					
Commercial and industrial loans					
All other loans and leases					
Total managed loans past due 90+ days					
Total Past Due Managed Assets					
Total I ast Due Manageu Assets					
Net Losses on Managed Assets Percent of Type					
1–4 family residential loans					
· · · · · · · · · · · · · · · · · · ·	<del></del>				
Home equity lines	+				
Cradit aard raggiyahlaa					
Credit card receivables					
Commercial and industrial loans					
Credit card receivables.  Commercial and industrial loans  All other loans and leases.					

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### **Parent Company Income Statement**

					1	Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Operating Income	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2013	1 1001	o rour
Income from bank subsidiaries	0	0	0	0	0		
Dividends	0	0	0	0	0		
Interest	0	0	0	0	0		
Management and service fees	0	0	0	0	0		
Other income.	0	0	0	0	0		
Other meeting.				3			
Income from nonbank subsidiaries	33.775	29.869	118.852	120,262	108.301	13.08	44.30
Dividends	31,501	28,451	112,905	114,039	101,357	10.72	43.39
Interest	0.,001	0	0	103	620		10.00
Management and service fees	2.274	1,418	5,947	6,120	6,324	60.37	58.14
Other income.	0	0	0,547	0,120	0,324	00.07	00.14
Other income.	<u> </u>	O	<u> </u>	<u> </u>	<u> </u>		
Income from subsidiary holding companies	15,734	5.644	61.120	33,264	58,255	178.77	58.72
	15,000	5,000	59,000	31,000	56,000	200.00	60.00
Dividends	15,000	0,000	39,000	31,000	0	200.00	00.00
Interest Management and service fees	734	644	2,120	2,264	2,255	13.98	36.43
<u> </u>	0	044	2,120	0	0	13.30	30.43
Other income	U	U	U	0]	U		
Tatal in access for an access to be sidented	49.509	35.513	179.972	153.526	166.556	39.41	48.59
Total income from subsidiaries	49,509	35,513	179,972	153,526	166,556	39.41	48.59
0	0	0	0	0	0		
Securities gains (losses)	0	0	0	0	52		400.00
Other operating income	U	0	0 [	U	52		-100.00
Total an arating in some	49.509	35.513	179.972	153.526	166.608	39.41	47.96
Total operating income	49,509	30,013	179,972	153,520	100,000	39.41	47.96
Operating Evpenses							
Operating Expenses Personnel expenses	4.617	4,014	18.446	14,368	13,874	15.02	12.58
· · · · · · · · · · · · · · · · · · ·	4,954	4,750	17,870	17,819	17,464	4.29	150.84
Interest expense	3,580	5,105	14,910	16,833	15,843	-29.87	8.65
Other expenses	0,360	5,105	14,910	0	15,645	-29.07	0.00
Provision for loan and lease losses	U	U	U	0	U		
Total an autient automatic	40.454	13,869	51,226	49,020	47 404	F 40	40.24
Total operating expenses	13,151	13,009	31,220	49,020	47,181	-5.18	40.34
	36,358	24 644	128,746	104,506	140 407	67.00	F0.02
Income (loss) before taxes	-2.948	21,644	-10.582	-11.259	119,427	67.98	50.92
Applicable income taxes (credit)	-2,948	-3,378	-10,582	-11,259	-9,807		
Extraordinary items	20,000	05.000	400,000	445.705	400.004	57.00	00.00
Income before undistributed income of subsidiaries	39,306	25,022	139,328	115,765	129,234	57.09	38.99
	00.004	00.000	100.000	00.050	00.040	04.00	404.00
Equity in undistributed income of subsidiaries	29,861	39,336	106,838	82,059	88,648	-24.09	404.92
Bank subsidiaries	0	0	0	0	0		
Nonbank subsidiaries	20,991	14,780	64,604	55,476	55,679	42.02	
Subsidiary holding companies	8,870	24,556	42,234	26,583	32,969	-63.88	37.80
Net income (loss)	69,167	64,358	246,166	197,824	217,882	7.47	102.28
Memoranda			-	-			
Bank net income	0	0	0	0	0		
Nonbank net income	52,492	43,231	177,509	169,515	157,036	21.42	144.78
Subsidiary holding companys' net income	23,870	29,556	101,234	57,583	88,969	-19.24	50.96

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# **Parent Company Balance Sheet**

		% of		% of		% of				
		Total		Total		Total			Percent	Change
Dollar Amount in Thousands	03/31/2022	Assets	03/31/2021	Assets	12/31/2021	Assets	12/31/2020	12/31/2019	1-Year	5-Year
Assets										
Investment in bank subsidiaries	0	0	0	0	0	0	0	0		
Common and preferred stock	0	_	0		0	0	0	0		
Excess cost over fair value	0	0	0		0	0	0	0		
Loans, advances, notes, and bonds	0	0	0		0	0	0	0		
Other receivables	0	0	0		0	0	0	0		
Investment in nonbank subsidiaries	2,333,745		2,177,196		2,303,054	75.21	2,162,017	2,091,118	7.19	29.14
Common and preferred stock	2,331,520	78.19	2,175,365		2,297,891	75.04	2,157,586	2,062,732	7.18	29.13
Excess cost over fair value	0	0	0		0	0	0	0		<b></b>
Loans, advances, notes, and bonds	0	0	0		0	0	0	22,598		
Other receivables	2,225	0.07	1,831	0.06	5,163	0.17	4,431	5,788	21.52	47.25
Investment in subsidiary holding companies	615,007	20.62	715,647	24.49	729,424	23.82	738,962	702,824	-14.06	4.90
Common and preferred stock	615,007	20.62	715,647	24.49	727,838	23.77	736,195	699,071	-14.06	4.91
Excess cost over fair value	0	0	0		0	0	0	0		<b>—</b>
Loans, advances, notes, and bonds	0	0	0		0	0	0	0		
Other receivables	0	0	0	0	1,586	0.05	2,767	3,753		-100.00
Assets Excluding Investment in Subsidiaries										
Net loans and leases	0	0	0	0	0	0	0	0		<b>——</b>
Securities	0	0	0		0	0	0	0		<b>——</b>
Securities purchased (reverse repos)	0		0		0	0	0	0		400.00
Cash and due from affiliated depository institution	0	0	0	0	0	0	0	0	00.00	-100.00
Cash and due from unrelated depository institution	398	0.01	576	0.02	479	0.02	299	953	-30.90	106.22
Premises, furnishings, fixtures and equipment	3,993	0.13	2,537	0.09	2,285	0.07	2,697	3,344	57.39	3.37
Intangible assets	0	0	0	0	0	0	0	0	0.00	40.45
Other assets	28,912	0.97	26,451	0.91	26,831	0.88	26,261	23,348	9.30	10.15
Balance due from subsidiaries and related institutions	2,982,055	100.00	2,922,407		3,062,073	100.00	2,930,236	2,821,587	2.04	23.02
Liabilities and Capital	, ,		, ,		, ,		, ,	, ,	'	
Deposits	0	0	0	0	0	0	0	0		
Securities sold (repos)	0	0	0	0	0	0	0	0		
Commercial paper	65,491	2.20	100,242	3.43	53,998	1.76	14,909	96,723	-34.67	8086.38
Other borrowings 1 year or less	199,961	6.71	0	0	149,955	4.90	64,491	0		59.99
Borrowings with maturity over 1 year	348,562	11.69	445,051	15.23	398,525	13.01	449,145	399,064	-21.68	99.41
Subordinated notes and debentures	0	0	0	0	0	0	0	0		i
Other liabilities	64,276	2.16	55,710	1.91	68,483	2.24	64,000	45,345	15.38	24.09
Balance due to subsidiaries and related institutions	123	0	111	0	228	0.01	189	195	10.81	-97.96
Total liabilities	678,413	22.75	601,114	20.57	671,189	21.92	592,734	541,327	12.86	89.29
Equity Capital	2,303,642	77.25	2,321,293	79.43	2,390,884	78.08	2,337,502	2,280,260	-0.76	11.52
Perpetual preferred stock (income surplus)	0	0	0		0	0	0	0		
Common stock	1,684,547	56.49	1,678,973	+ +	1,685,496	55.04	1,678,368	1,678,257	0.33	1.58
Common surplus	0	0	0	0	0	0	0	0		
Retained earnings	788,787	26.45	687,600		757,921	24.75	660,398	622,042	14.72	79.49
Accumulated other comprehensive income	-169,692	-5.69	-45,280	+	-52,533	-1.72	-1,264	-20,039		
Other equity capital components	0	0	0		0	0	0	0		
Total liabilities and equity capital	2,982,055	100.00	2,922,407	100.00	3,062,073	100.00	2,930,236	2,821,587	2.04	23.02
Memoranda										
Loans and advances from bank subsidiaries	0	0	0	0	0	0	0	0		
Loans and advances from nonbank subsidiaries	0	0	0	0	0	0	0	0		-100.00
Notes payable to subsidiaries that issued TPS	0	0	0	0	0	0	0	0		
Loans and advances from subsidiary holding companies	0	0	0	0	0	0	0	0		-100.00
Subordinated and long-term debt 1 year or less	123	0	111	0	228	0.01	189	195	10.81	-97.96
Guaranteed loans to banks, nonbanks, and holding companies	0	0	0	0	0	0	0	0		

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# Parent Company Analysis—Part 1

	03	3/31/2022		03	3/31/2021		12	2/31/2021		1:	2/31/2020		1:	2/31/2019	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Profitability				50			20								1
Net income / Average equity capital	11.79			11.05			10.43			8.60			9.84		
Bank net income / Average equity investment in banks															
Nonbank net income / Average equity investment in nonbanks	9.07			7.98			8.03			8.11			7.85		
Subsidiary HCs net income / Average equity investment in sub HCs	14.22			16.29			13.84			8.10			13.43		
Bank net income / Parent net income	0			0			0			0			0		1
Nonbank net income / Parent net income	75.89			67.17			72.11			85.69			72.07		
Subsidiary holding companies' net income / Parent net income	34.51			45.92			41.12			29.11			40.83		
Leverage															
Total liabilities / Equity capital	29.45			25.90			28.07			25.36		1	23.74		
Total debt / Equity capital	26.65			23.49			25.20			22.61			21.74		1
Total debt + notes payable to subs that issued TPS / Equity capital	26.65			23.49			25.20			22.61			21.74		
Total debt + Loans guaranteed for affiliate / Equity capital	26.65			23.49			25.20			22.61			21.74		
Total debt / Equity capital – excess over fair value	26.65			23.49			25.20			22.61			21.74		
Long-term debt / Equity capital	15.13			19.17			16.67			19.21			17.50		1
Short-term debt / Equity capital	11.52			4.32			8.53			3.40			4.24		1
Current portion of long-term debt / Equity capital	0.01			0			0.01			0.01			0.01		
Excess cost over fair value / Equity capital	0			0			0			0			0		1
Long-term debt / Consolidated long-term debt	17.03			20.39			19.05			21.76			21.40		
Double Leverage															
Equity investment in subs / Equity capital	127.91			124.54			126.55			123.80			121.12		1
Total investment in subs / Equity capital	128			124.62			126.84			124.11			122.53		_
Equity investment in subs / Equity cap, Qual TPS + other PS in T1	120			124.02			120.04			124.11			122.00		_
Total investment in subs / Equity cap, Qual TPS + other PS in T1															<del>                                     </del>
								1						1	
Double Leverage Payback	0.00	1		0.04			0.50			0.04	I		0.04		_
Equity investment in subs – equity cap / Net income (X)	2.32 5.21			2.21 5.24			2.58 6.51			2.81 10.35			2.21 6.14		+
Equity investment in subs – equity cap / Net income-div (X)	5.21			5.24			0.51			10.33			0.14		
Coverage Analysis															
Operating income-tax + noncash / Operating expenses + dividends	106.48			81.84			100.37			88.88			100.36		
Cash from ops + noncash items + op expense / Op expense + dividend	104.35			81.17			107.78			98.51			101.37		
Adjusted cash flow / Operating expenses + repaid long-term debt + dividends	104.37			103.12			104.09			102.39			104.35		
Pretax operating income + interest expense / Interest expense	833.91			555.66			820.46			686.49			783.85		
Pretax op inc + interest expense + trust pref / Interest expense + trust pref	833.91			555.66			820.46			686.49			783.85		+
Dividends + interest from subsidiaries / Interest expense + dividends	107.50 36.70			79.82 22.61			103.24			89.64 26.87			100.67 28.87		-
Fees + other income from subsidiaries / Salary + other expenses	562.33			579.80			24.18 1,079.68			1,046.69			1,117.34		+
Net income / Current part of long-term debt + preferred dividends (X)	302.33			379.00			1,079.00			1,040.09			1,117.34		
Other Ratios															
Net assets that reprice within 1 year / Total assets	-9.77			-3.96			-7.56			-3.25			-2.41		
Past Due and Nonaccrual as a Percent of Loans and Leases															
90+ days past due															
Nonaccrual															
Total															
Guaranteed Loans as a Percent of Equity Capital															
To bank subsidiaries	0			0			0			0		1	0		T
To nonbank subsidiaries	0			0			0			0			0		1
To subsidiary holding companies.	0			0			0			0			0		<b>†</b>
Total	0			0			0			0			0		<b>T</b>
		•			•			•			•			•	
As a Percent of Consolidated Holding Company Assets	42.27			43.32			42.16			44.09			47.33		
Nonbank assets of nonbank subsidiaries	42.27			43.32			42.16			44.09			47.33	<del> </del>	+-
Combined firm assets (reported only by bank holding companies)	0			0			0			0			0		+
Combined foreign normalik substitiary assets	0	I		0			U	1		0	1		U	1	

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# Parent Company Analysis—Part 2

Page of Ratios — Parent   Page   Pa		0,	3/31/2022		03	3/31/2021		11	2/31/2021		11	2/31/2020		1.	2/31/2019	
Payout Ratio				Dot			Dot			Dot			Dot			Pct
Dividend declared / Income before undistributed income.   57.44   169.48   106.68   124.47   107.92     Dividend declared / Income before undistributed income.   55.37   57.73   0.03.8   72.28   0.4.01     Nel Income - dvidents / Areange equity.   5.26   4.67   4.13   2.34   3.54     Dividend from a minimal autoritations   2.24   3.54     Dividend from a minimal autoritations   2.24   3.54     Dividend from a minimal autoritations   2.22   7.57   77.96   77.91   72.08     Dividend from substidiaries   2.22   7.57   77.96   77.91   72.08     Dividend from substidiaries   2.22   7.57   77.96   77.91   72.08     Dividend from substidiaries   2.22   7.57   77.96   77.91   72.08     Dividend from substidiaries   2.22   7.57   77.96   77.91   77.91   72.08     Dividend from substidiaries   7.54   7.50   77.91   79.09   77.91   72.08     Dividend from substidiaries   7.54   7.50   77.91   79.09   77.91   72.08     Dividend from substidiaries   7.54   77.91   79.09   77.91	Payout Paties — Parent	ВПС	reer# 9	FUL	БПС	reer# 9	FUL	БПС	reer# 9	FCL	БПС	reer# 9	FCL	ВПС	reer# 9	<u>  FCI</u>
Disclands declared / Net income.   55.37   97.73   90.38   72.84   94.01	•	97.44			1/8 /0			106.60			124.47		1 1	107.02		$\overline{}$
Percent of Dividends / Average quality   5.26   4.87   4.13   2.34   3.54			-													$\vdash$
Percent of Dividends Paid																┼
Devictors from hank subsidiaries   0   0   0   0   0   0   0   0   0	Net income – dividends / Average equity	5.26			4.67			4.13			2.34			3.54		
Dividents from norbank subsidiaries	Percent of Dividends Paid															
Dividends from a busclaidary holding companies.   39.16   13.46   39.88   21.51   49.15	Dividends from bank subsidiaries	0			0			0			0			0		
Payout Ratios — Subsidiaries:	Dividends from nonbank subsidiaries	82.25			76.57			75.96			79.14			72.68		
Payout Ratios — Subsidiaries:		39.16			13.46			39.69			21.51			40.15		
December   December	, , ,															
Pricent of Sank Net Income	Devent Detice Cubaidississ															
Dividends from bank subsidiaries																
Interest income from bank subsidiaries																_
Management and service fees from bank subsidiaries.																+
Other income from bank subsidiaries																
Operating income from bank subsidiaries	=															
Percent of Nonbank Net Income   Dividends from nonbank subsidiaries   0	Other income from bank subsidiaries															
Dividends from nonbank subsidiaries   60.01   65.81   63.61   67.27   64.54	Operating income from bank subsidiaries											L				
Interest income from nonhank subsidiaries   0   0   0   0   0   0   0   0   0	Percent of Nonbank Net Income															
Interest income from nonbank subsidiaries   0   0   0   0   0   0   0   0   0		60.01			65.81			63.61			67.27			64.54		T
Management and service fees from nonbank subsidiaries																1
Other income from nonbank subsidiaries         0								_								<b>†</b>
Percent of Subsidiary Holding Companies' Net Income   Cal. 84   16.92   S8.28   S3.84   Cal. 9	9															+
Percent of Subsidiary Holding Companies Net Income								_								+
Dividends from subsidiary holding companies   62.84   16.92   58.28   53.84   62.94	Operating income from normank substituties	04.54			09.09			00.90			70.94			00.97		_
Interest income from subsidiary holding companies.			1			1						1			1	
Management and service fees from subsidiary holding companies.         3.07         2.18         2.09         3.93         2.53           Other income from subsidiary holding companies.         0																
Other income from subsidiary holding companies.         0	Interest income from subsidiary holding companies							_								
Dependence on Subsidiaries:   Percent of Total Operating Income   Dividends from bank subsidiaries:   O	Management and service fees from subsidiary holding companies															
Dependence on Subsidiaries:   Percent of Total Operating Income   Dividends from bank subsidiaries   0   0   0   0   0   0   0   0   0	Other income from subsidiary holding companies				0			0			0			0		
Percent of Total Operating Income   Dividends from bank subsidiaries   0   0   0   0   0   0   0   0   0	Operating income from subsidiary holding companies	65.92			19.10			60.37			57.77	L		65.48		
Percent of Total Operating Income   Dividends from bank subsidiaries   0   0   0   0   0   0   0   0   0	Dependence on Subsidiaries:															
Dividends from bank subsidiaries   0   0   0   0   0   0   0   0   0	•															
Interest income from bank subsidiaries.	· •	0			0			0			0			0		T
Management and service fees from bank subsidiaries         0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>0</td><td></td><td></td></t<>														0		
Other income from bank subsidiaries.         0					0			0			0			0		
Operating income from bank subsidiaries	9							_								1
Interest income from nonbank subsidiaries																
Interest income from nonbank subsidiaries	Dividends from a sub-sub-sidiaries	62.62			00.44			60.70		- 1	74.00		1 1	60.04		_
Management and service fees from nonbank subsidiaries       4.59       3.99       3.30       3.99       3.80         Other income from nonbank subsidiaries       0 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>+</td>																+
Other income from nonbank subsidiaries         0								_								+
Dividends from subsidiary holding companies   30.30   14.08   32.78   20.19   33.61	9															
Dividends from subsidiary holding companies   30.30   14.08   32.78   20.19   33.61     Interest income from subsidiary holding companies   0   0   0   0     Management and service fees from subsidiary holding companies   1.48   1.81   1.18   1.47   1.35     Other income from subsidiary holding companies   0   0   0   0   0     Operating income from subsidiary holding companies   31.78   15.89   33.96   21.67   34.97    Loans and advances from subsidiaries / Short term debt   0   0   0   0     O	Other income from nonbank subsidiaries															
Interest income from subsidiary holding companies	Operating income from nonbank subsidiaries	68.22			84.11			66.04			78.33			65		_
Interest income from subsidiary holding companies	Dividends from subsidiary holding companies	30.30			14.08			32.78			20.19			33.61		
Management and service fees from subsidiary holding companies         1.48         1.81         1.18         1.47         1.35           Other income from subsidiary holding companies         0         0         0         0         0         0           Operating income from subsidiary holding companies         31.78         15.89         33.96         21.67         34.97           Loans and advances from subsidiaries / Short term debt         0         0         0         0         0         0         0																
Other income from subsidiary holding companies         0<								_			1.47			_		
Operating income from subsidiary holding companies.         31.78         15.89         33.96         21.67         34.97           Loans and advances from subsidiaries / Short term debt.         0         0         0         0         0         0			1													
Loans and advances from subsidiaries / Short term debt			1					_				1			1	<b>†</b>
	operating income from substaticity naturing companies	31.70			10.03			30.30			21.07			54.57		_
	Loans and advances from subsidiaries / Short term debt	0			0			0			0			0		
	Loans and advances from subsidiaries / Total debt	0			0			0			0			0		